

REVISTA INCLUSIONES

HOMENAJE A ROSA MARÍA VALLES RUIZ

Revista de Humanidades y Ciencias Sociales

Volumen 7 . Número Especial

Abri/ Junio

2020

ISSN 0719-4706

**REVISTA
INCLUSIONES**
REVISTA DE HUMANIDADES
Y CIENCIAS SOCIALES

CUERPO DIRECTIVO

Directores

Dr. Juan Guillermo Mansilla Sepúlveda

Universidad Católica de Temuco, Chile

Dr. Francisco Ganga Contreras

Universidad de Tarapacá, Chile

Subdirectores

Mg © Carolina Cabezas Cáceres

Universidad de Las Américas, Chile

Dr. Andrea Mutolo

Universidad Autónoma de la Ciudad de México, México

Editor

Drdo. Juan Guillermo Estay Sepúlveda

Editorial Cuadernos de Sofía, Chile

Editor Científico

Dr. Luiz Alberto David Araujo

Pontifícia Universidade Católica de São Paulo, Brasil

Editor Brasil

Drdo. Maicon Herverton Lino Ferreira da Silva

Universidade da Pernambuco, Brasil

Editor Europa del Este

Dr. Aleksandar Ivanov Katrandzhiev

Universidad Suroeste "Neofit Rilski", Bulgaria

Cuerpo Asistente

Traductora: Inglés

Lic. Pauline Corthorn Escudero

Editorial Cuadernos de Sofía, Chile

Traductora: Portugués

Lic. Elaine Cristina Pereira Menegón

Editorial Cuadernos de Sofía, Chile

Portada

Lic. Graciela Pantigoso de Los Santos

Editorial Cuadernos de Sofía, Chile

COMITÉ EDITORIAL

Dra. Carolina Aroca Toloza

Universidad de Chile, Chile

Dr. Jaime Bassa Mercado

Universidad de Valparaíso, Chile

Dra. Heloísa Bellotto

Universidad de São Paulo, Brasil

**CUADERNOS DE SOFÍA
EDITORIAL**

Dra. Nidia Burgos

Universidad Nacional del Sur, Argentina

Mg. María Eugenia Campos

Universidad Nacional Autónoma de México, México

Dr. Francisco José Francisco Carrera

Universidad de Valladolid, España

Mg. Keri González

Universidad Autónoma de la Ciudad de México, México

Dr. Pablo Guadarrama González

Universidad Central de Las Villas, Cuba

Mg. Amelia Herrera Lavanchy

Universidad de La Serena, Chile

Mg. Cecilia Jofré Muñoz

Universidad San Sebastián, Chile

Mg. Mario Lagomarsino Montoya

Universidad Adventista de Chile, Chile

Dr. Claudio Llanos Reyes

Pontificia Universidad Católica de Valparaíso, Chile

Dr. Werner Mackenbach

Universidad de Potsdam, Alemania

Universidad de Costa Rica, Costa Rica

Mg. Rocío del Pilar Martínez Marín

Universidad de Santander, Colombia

Ph. D. Natalia Milanesio

Universidad de Houston, Estados Unidos

Dra. Patricia Virginia Moggia Münchmeyer

Pontificia Universidad Católica de Valparaíso, Chile

Ph. D. Maritza Montero

Universidad Central de Venezuela, Venezuela

Dra. Eleonora Pencheva

Universidad Suroeste Neofit Rilski, Bulgaria

Dra. Rosa María Regueiro Ferreira

Universidad de La Coruña, España

Mg. David Ruete Zúñiga

Universidad Nacional Andrés Bello, Chile

Dr. Andrés Saavedra Barahona

Universidad San Clemente de Oírid de Sofía, Bulgaria

**REVISTA
INCLUSIONES**

REVISTA DE HUMANIDADES
Y CIENCIAS SOCIALES

Dr. Efraín Sánchez Cabra
Academia Colombiana de Historia, Colombia

Dra. Mirka Seitz
Universidad del Salvador, Argentina

Ph. D. Stefan Todorov Kapralov
South West University, Bulgaria

COMITÉ CIENTÍFICO INTERNACIONAL

Comité Científico Internacional de Honor

Dr. Adolfo A. Abadía
Universidad ICESI, Colombia

Dr. Carlos Antonio Aguirre Rojas
Universidad Nacional Autónoma de México, México

Dr. Martino Contu
Universidad de Sassari, Italia

Dr. Luiz Alberto David Araujo
Pontifícia Universidad Católica de São Paulo, Brasil

Dra. Patricia Brogna
Universidad Nacional Autónoma de México, México

Dr. Horacio Capel Sáez
Universidad de Barcelona, España

Dr. Javier Carreón Guillén
Universidad Nacional Autónoma de México, México

Dr. Lancelot Cowie
Universidad West Indies, Trinidad y Tobago

Dra. Isabel Cruz Ovalle de Amenabar
Universidad de Los Andes, Chile

Dr. Rodolfo Cruz Vadillo
Universidad Popular Autónoma del Estado de Puebla, México

Dr. Adolfo Omar Cueto
Universidad Nacional de Cuyo, Argentina

Dr. Miguel Ángel de Marco
Universidad de Buenos Aires, Argentina

Dra. Emma de Ramón Acevedo
Universidad de Chile, Chile

**CUADERNOS DE SOFÍA
EDITORIAL**

Dr. Gerardo Echeita Sarrionandia
Universidad Autónoma de Madrid, España

Dr. Antonio Hermosa Andújar
Universidad de Sevilla, España

Dra. Patricia Galeana
Universidad Nacional Autónoma de México, México

Dra. Manuela Garau
Centro Studi Sea, Italia

Dr. Carlo Ginzburg Ginzburg
Scuola Normale Superiore de Pisa, Italia
Universidad de California Los Ángeles, Estados Unidos

Dr. Francisco Luis Girardo Gutiérrez
Instituto Tecnológico Metropolitano, Colombia

José Manuel González Freire
Universidad de Colima, México

Dra. Antonia Heredia Herrera
Universidad Internacional de Andalucía, España

Dr. Eduardo Gomes Onofre
Universidade Estadual da Paraíba, Brasil

Dr. Miguel León-Portilla
Universidad Nacional Autónoma de México, México

Dr. Miguel Ángel Mateo Saura
*Instituto de Estudios Albacetenses "Don Juan Manuel",
España*

Dr. Carlos Tulio da Silva Medeiros
Diálogos em MERCOSUR, Brasil

+ Dr. Álvaro Márquez-Fernández
Universidad del Zulia, Venezuela

Dr. Oscar Ortega Arango
Universidad Autónoma de Yucatán, México

Dr. Antonio-Carlos Pereira Menaut
Universidad Santiago de Compostela, España

Dr. José Sergio Puig Espinosa
Dilemas Contemporáneos, México

Dra. Francesca Randazzo
*Universidad Nacional Autónoma de Honduras,
Honduras*

REVISTA INCLUSIONES

REVISTA DE HUMANIDADES
Y CIENCIAS SOCIALES

Dra. Yolando Ricardo
Universidad de La Habana, Cuba

Dr. Manuel Alves da Rocha
Universidade Católica de Angola Angola

Mg. Arnaldo Rodríguez Espinoza
Universidad Estatal a Distancia, Costa Rica

Dr. Miguel Rojas Mix
Coordinador la Cumbre de Rectores Universidades Estatales América Latina y el Caribe

Dr. Luis Alberto Romero
CONICET / Universidad de Buenos Aires, Argentina

Dra. Maura de la Caridad Salabarría Roig
Dilemas Contemporáneos, México

Dr. Adalberto Santana Hernández
Universidad Nacional Autónoma de México, México

Dr. Juan Antonio Seda
Universidad de Buenos Aires, Argentina

Dr. Saulo Cesar Paulino e Silva
Universidad de Sao Paulo, Brasil

Dr. Miguel Ángel Verdugo Alonso
Universidad de Salamanca, España

Dr. Josep Vives Rego
Universidad de Barcelona, España

Dr. Eugenio Raúl Zaffaroni
Universidad de Buenos Aires, Argentina

Dra. Blanca Estela Zardel Jacobo
Universidad Nacional Autónoma de México, México

Comité Científico Internacional

Mg. Paola Aceituno
Universidad Tecnológica Metropolitana, Chile

Ph. D. María José Aguilar Idañez
Universidad Castilla-La Mancha, España

Dra. Elian Araujo
Universidad de Mackenzie, Brasil

Mg. Rumyana Atanasova Popova
Universidad Suroeste Neofit Rilski, Bulgaria

CUADERNOS DE SOFÍA EDITORIAL

Dra. Ana Bénard da Costa
Instituto Universitario de Lisboa, Portugal
Centro de Estudios Africanos, Portugal

Dra. Alina Bestard Revilla
Universidad de Ciencias de la Cultura Física y el Deporte, Cuba

Dra. Noemí Brenta
Universidad de Buenos Aires, Argentina

Ph. D. Juan R. Coca
Universidad de Valladolid, España

Dr. Antonio Colomer Vialdel
Universidad Politécnica de Valencia, España

Dr. Christian Daniel Cwik
Universidad de Colonia, Alemania

Dr. Eric de Léséulec
INS HEA, Francia

Dr. Andrés Di Masso Tarditti
Universidad de Barcelona, España

Ph. D. Mauricio Dimant
Universidad Hebreo de Jerusalén, Israel

Dr. Jorge Enrique Elías Caro
Universidad de Magdalena, Colombia

Dra. Claudia Lorena Fonseca
Universidad Federal de Pelotas, Brasil

Dra. Ada Gallegos Ruiz Conejo
Universidad Nacional Mayor de San Marcos, Perú

Dra. Carmen González y González de Mesa
Universidad de Oviedo, España

Ph. D. Valentin Kitanov
Universidad Suroeste Neofit Rilski, Bulgaria

Mg. Luis Oporto Ordóñez
Universidad Mayor San Andrés, Bolivia

Dr. Patricio Quiroga
Universidad de Valparaíso, Chile

Dr. Gino Ríos Patio
Universidad de San Martín de Porres, Perú

**REVISTA
INCLUSIONES**
REVISTA DE HUMANIDADES
Y CIENCIAS SOCIALES

Dr. Carlos Manuel Rodríguez Arrechavaleta
Universidad Iberoamericana Ciudad de México, México

Dra. Vivian Romeu
Universidad Iberoamericana Ciudad de México, México

Dra. María Laura Salinas
Universidad Nacional del Nordeste, Argentina

Dr. Stefano Santasilia
Universidad della Calabria, Italia

Mg. Silvia Laura Vargas López
Universidad Autónoma del Estado de Morelos, México

**CUADERNOS DE SOFÍA
EDITORIAL**

Dra. Jaqueline Vassallo
Universidad Nacional de Córdoba, Argentina

Dr. Evandro Viera Ouriques
Universidad Federal de Río de Janeiro, Brasil

Dra. María Luisa Zagalaz Sánchez
Universidad de Jaén, España

Dra. Maja Zawierzeniec
Universidad Wszechnica Polska, Polonia

Editorial Cuadernos de Sofía
Santiago – Chile
Representante Legal
Juan Guillermo Estay Sepúlveda Editorial

Indización, Repositorios y Bases de Datos Académicas

Revista Inclusiones, se encuentra indizada en:



CATÁLOGO



CiteFactor
Academic Scientific Journals



Stanford University
LIBRARIES



Bibliothèque
Library



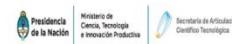
WZB

Berlin Social Science Center



Vancouver Public Library





Universidad
de Concepción

BIBLIOTECA UNIVERSIDAD DE CONCEPCIÓN



ISSN 0719-4706 - Volumen 7 / Número Especial / Abril – Junio 2020 pp. 261-275

FORECASTING COMPETITIVENESS OF A REGION

Dr. Galina Yurievna Gagarina

Plekhanov Russian University of Economics, Russia

ORCID ID: 0000-0003-0828-2973

galina_gagarina@mail.ru

Ph. D. (C) Natalya Yurievna Sorokina

Plekhanov Russian University of Economics, Russia

ORCID ID: 0000-0001-5180-3389

sorokina-tula@mail.ru

Dr. Liliya Nikolaevna Chaynikova

Plekhanov Russian University of Economics, Russia

ORCID ID: 0000-0002-3867-0187

chaynikova.liliya@mail.ru

Ph. D. (C)Darina Alexandrovna Sizova

Plekhanov Russian University of Economics, Russia

ORCID ID: 0000-0001-7729-7234

darina3@yandex.ru

Dr. Valery Nikolaevich Chaynikov

Chuvash State University named after I. N. Ulyanova, Russia

ORCID ID: 0000-0001-9302-9213

chvn66r@mail.ru

Fecha de Recepción: 04 de diciembre de 2019 – **Fecha Revisión:** 07 de enero de 2020

Fecha de Aceptación: 20 de marzo de 2020 – **Fecha de Publicación:** 01 de abril de 2020

Abstract

The work has been aimed at developing an economic and mathematical model for forecasting an integral indicator of the competitiveness of Russian regions, taking into account the most significant factors determining its dynamics. The algorithm for forecasting the competitiveness, including the estimation and analysis of competitiveness in the retrospective period, the formation of the economic and mathematical model, the interpretation of the results and the development of offers to improve the regional competitiveness, has been offered. The model for forecasting the competitiveness of regions has been tested in regions of the Central Black Earth economic region of Russia. The values of the integrated indicator of competitiveness of the areas under study have been analyzed in the dynamics of 2000 – 2018. The forecasting data for 2019 – 2022 have been interpreted. Negative factors hindering the improvement of the competitiveness of regions have been singled out. The results of the study can be used when generating development strategies and developing state and regional programs aimed at ensuring and improving the sustainability and balance of the socio-economic development of the federation subjects.

Keywords

Regional competitiveness – Competitive advantages – Forecasting

DR. GALINA YURIEVNA GAGARINA / PH. D. (C) NATALYA YURIEVNA SOROKINA

PH. D (C) LILIYA NIKOLAEVNA CHAYNIKOVA / PH. D. (C) DARINA ALEXANDROVNA SIZOVA

DR. VALERY NIKOLAEVICH CHAYNIKOV

Para Citar este Artículo:

Gagarina, Galina Yurievna; Sorokina, Natalya Yurievna; Chaynikova, Liliya Nikolaevna; Sizova, Darina Alexandrovna y Chaynikov, Valery Nikolaevich. Forecasting competitiveness of a region. Revista Inclusiones Vol: 7 num Especial (2020): 261-275.

Licencia Creative Commons Atributon Nom-Comercial 3.0 Unported

(CC BY-NC 3.0)

Licencia Internacional



Introduction

Over the recent years, scientists and practitioners have been paying special attention to studying the competitiveness of spatial systems at various levels, primarily regions and municipalities. The interest in this problem is due to the enhanced contribution of the territories to ensuring the competitiveness of countries as the basis for their sustainable and balanced socio-economic development.

Despite its relevance, in the scientific and practical references there is rather limited number of approaches to estimating the competitiveness of regions. Most of them do not allow forecasting its dynamics in the medium and long term, although both national and foreign methods are based on “calculated” integral indicators and indices of the competitiveness of territories.

The methodology for estimating the integral indicator of competitiveness of regions developed by Robert Huggins Associates is deservedly popular in foreign countries¹. Using it, it is possible to estimate the competitiveness of regions, and specify the competitive advantages of territories (countries and macroregions). The system of comprehensive analysis of the competitive advantages of regions was developed by the *Joint Research Center*, an authoritative research organization of the European Union (EU)², specializing in research in various areas of the association functioning. In order to estimate the competitiveness of regions, a system of indicators characterizing key parameters of the socio-economic development, such as gross regional product (GRP), unemployment, population dynamics, etc. is used. The system was tested when estimating the competitiveness of regions in the EU countries and proved to be efficient when forming the coordinated policy to ensure the competitive advantages of the territories³.

The United States, as well as a number of EU countries, in particular the United Kingdom and Finland, have their own methodologies for estimating the competitiveness of regions. Despite the demand, most methods developed abroad are not used for forecasting purposes, although they have a certain potential for development in this area⁴.

In the Russian Federation, the competitiveness of territories is studied by a number of scientific organizations and research centers, as well as by individual scientists and research teams, in particular R.A. Fathutdinov⁵, V.A. Andreev⁶, S.V. Kazantsev⁷ et al.

¹ Foundation Focus – Social dialogue: For a competitive, fair and modern Europe. Available at: <https://www.eurofound.europa.eu/publications/foundation-focus/2015/industrial-relations/foundation-focus-social-dialogue-for-a-competitive-fair-and-modern-europe>

² Joint Research Centre. Available at: <https://ec.europa.eu/>

³ B. Gardiner; R. Martin y P. Tyler, “Competitiveness, Productivity and Economic Growth across the European Regions”, *Regional Studies* num 38 (2004):1045 – 1067.

⁴ A. Korauš; M. Mazák y J. Dobrovič, “Quantitative analysis of the competitiveness of Benelux countries”, *Entrepreneurship and Sustainability Issues* 5 Vol: 4 (2018): 1069-1083; D. Kisel'áková; B. Šofranková; V. Čabinová y E. Onuferová, “Competitiveness and sustainable growth analysis of the EU countries with the use of Global Indexes' methodology”, *Entrepreneurship and Sustainability Issues* 5 Vol: 3 (2018): 581-599 y Z. Zeibote; T. Volkova y K. Todorov, “The impact of globalization on regional development and competitiveness: cases of selected regions”, *Insights into Regional Development* Vol: 1 num 1 (2019): 33-47.

⁵ R.A. Fathutdinov, *Konkurentospособност: Rossiya i mir. 1992 – 2015* (Moscow: Economy, 2005).

DR. GALINA YURIEVNA GAGARINA / PH. D. (C) NATALYA YURIEVNA SOROKINA

PH. D (C) LILIYA NIKOLAEVNA CHAYNIKOVA / PH. D. (C) DARINA ALEXANDROVNA SIZOVA

DR. VALERY NIKOLAEVICH CHAYNIKOV

Nowadays one of the most popular approaches is the one based on calculating the index of the competitiveness of Russian regions offered by the *Leontief Center Consortium*. The index is the result of the comprehensive estimation of the potential and abilities of the territory to compete for resources and markets for such positions as the economic development of the region as a whole, economic zones, basic economic complexes, intersectoral clusters, and projects that ensure the socio-economic development of the territory⁸.

It is necessary to note that national methods for estimating the competitiveness of regions are characterized by the breadth of covering the subject area of the study, the variety of approaches and estimation procedures, and the scale of the composition of indicators estimated both according to the official statistical observation and by involving experts. At the same time, most Russian competitiveness estimation methods have been developed to analyze and monitor changes in the competitive advantages of regions. Their prognostic potential has not yet been fully realized.

Thus, the formation of the methodology for forecasting the competitiveness of the region, which makes it possible to estimate its level in the near and long term, is an urgent scientific and practical task whose solution will help to ensure the terms and conditions to more fully realize the potential for the self-development of territories as the basis for their sustainable socio-economic development.

Methods

The competitiveness of a region is forecast on the basis of the authors' methodology that includes the following stages:

1. Estimation and analysis of the competitiveness of regions.

In order to estimate the competitiveness of the region, it is offered to use an integral indicator that includes the following particular indicators: profitability of the GRP (calculated as the ratio of the balanced financial result of organizations in the region to the GRP), the share of investments in fixed assets in GRP, the share of innovatively active enterprises, the proportion of small enterprises in the total number of registered enterprises, the number of students of higher educational establishments per 10,000 people, and the incidence of the population in the region per 1,000 people.

The analysis was based on the dynamics of the calculated values related to the competitiveness of a region.

2. Formation of the economic and mathematical model for the forecasting estimation of competitiveness and its economic interpretation.

⁶ V. A. Andreev. Konkurentosposobnost regiona i metodika ee otsenki (Yaroslavl: Publishing House of the Yaroslavl University, 2000).

⁷ S. V. Kazantsev, "Potentsial ekonomiki regionov Rossii kak osnova ikh vnutrennei konkurentosposobnosti", Region num 1 (2004): 191–199.

⁸ Indeks konkurentosposobnosti regionov AV RCI — polyusa rosta Rossii. Available at: <http://av-group.ru/av-strategy/av-rci/>

Saturation functions are used as a forecast function for changing the economic indicator, e.g., the logistic and exponential functions as follows⁹:

$$y_t = \frac{m}{1+b e^{-\alpha t}}, \quad (1)$$

$$y_t = m(1 - e^{-\alpha t}) \quad (2)$$

where m is the maximum value of the function (the maximum possible value of the parameter under study), α , b are the constant indicators, t is the current value of the argument, time, and e is the base of the natural logarithm.

One of the criteria for choosing a function in forecasting is the smallest number of unknown parameters. The equation of the exponential curve (2) graphically presented in Fig. 1 corresponds to this criterion.

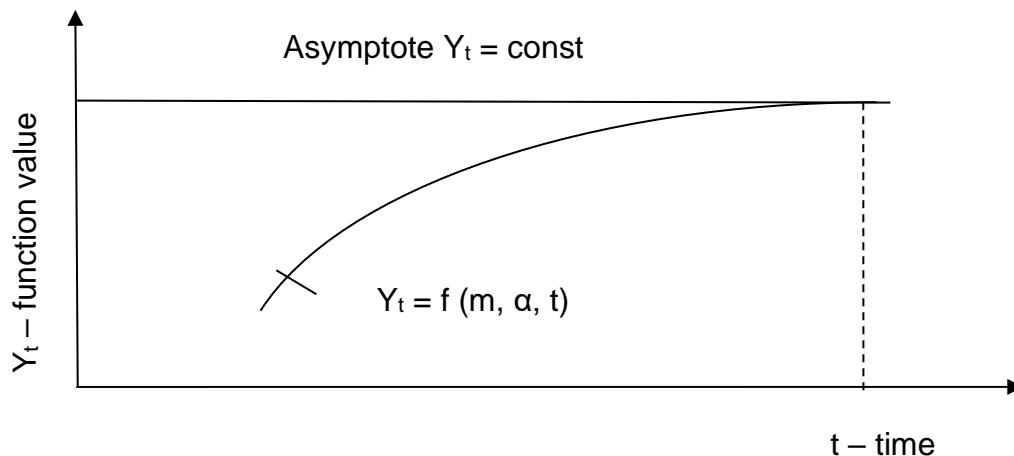


Fig. 1
The Exponential Curve of the Saturation Function

The analysis of the graphical dependence (Fig. 1) and equation (2) shows that when the time (t) increases for some values of (m, α), the function Y_t reaches a constant maximum value. When forecasting the competitiveness of a region, precisely such function is required, sometimes it reaches its maximum value, i.e., saturation limit, over time.

The parameters of the exponential function (2) depend on many factors. The most important ones are the correctness of the problem setting, the correctness of the choice of the dependent indicator, and the reliability and sufficiency of the initial information. It is also necessary to note that at present no perfect parameterization method that would ensure the reliability of the results under various conditions¹⁰ has been offered.

⁹ E. V. Freydina, Issledovanie sistem upravleniya (Moscow: Omega-L Publishing House, 2008).

¹⁰ A. F. Grishin; S. F. Kotovdarti y V. N. Yagunov, Statisticheskie modeli v ekonomike (Rostov-on-Don: Fenix, 2005).

The unknown parameter of equation (2) is the maximum value of the indicator under study, i.e., the competitiveness of a region that characterizes the saturation parameter. The competitiveness value that is equal to unity is taken as the maximum value. Then the saturation parameter in equation (2) will also be equal to unity, i.e., $m = 1$.

The next parameter in exponential equation (2) is a constant number (α) that characterizes the degree of the curve curvature (Fig. 1) and is associated with deviations (variability) of the function values. The degree of curvature can be estimated by the value of the variation coefficient (V) that is the ratio of the mean square deviation σ of the variable under study to the arithmetic mean \bar{x} , i.e., $\alpha = \sigma / \bar{x}$ ^{11, 12, 13}. The variation coefficient (V) is a dimensionless coefficient that is most convenient in measuring option conditions. The numerical value of the indicator (V) can range from 0 to 1. The variation is considered insignificant if its relative level is below 10 % (0.1), the average one – when it is within 10 ... 30 % (0.1 ... 0.3), and the high one – if it exceeds 30 % (0.3)¹⁴. Therefore, changing the variation coefficient V , it is possible to set the desired curvature of the path of change in the competitiveness of a region for the relevant forecast period.

In order to give economic sense to equation (2), it is necessary for all constant and variable parameters (m , α , t) to reflect the factors of change in the function under study – the competitiveness. Based on this, according to the authors, in equation (2) the parameter (α) should show the rate of increase in the competitiveness (T_p).

The analysis of the curve (Fig. 1) and equation (2) shows that the competitiveness of a region at $t = 0$ is zero ($CR = 0$), but in fact the forecast time $t = 0$ corresponds to the present time. It is logical to think that at the initial point of the curve (Fig. 1) at $t = 0$, the competitiveness of a region will not be equal to zero, but to the value that has been achieved at present. Then the formula for calculating the forecast competitiveness of a region (CR) will take the following form:

$$CR = U_{CR}^{in.} + m(1 - e^{-T_p t}), \quad (3)$$

where $U_{CR}^{in.}$ is the initial level of competitiveness of a region achieved at present, and corresponds to the time $t = 0$ in Fig. 1.

The economic-mathematical model (3) makes it possible to obtain variant predictive calculations, which is important for making managerial decisions, especially under uncertainty.

3. Forecast calculations of the competitiveness of the region.

¹¹ G. L. Azoev y A. P. Chelenkov, Konkurentnye preimushchestva firmy (Moscow: News, 2000).

¹² A. Godin, Statistika. 2nd edition, amended (Moscow: Dashkov&Co. Publishing and Trading Corporation, 2003).

¹³ I. I. Eliseeva; I. I. Egorov, et al., Statistika (Moscow: Velby TC; Prospect Publishing House, 2004).

¹⁴ A.F. Grishin, S. F. Kotovdarti, V. N. Yagunov. Statisticheskie modeli v ekonomike [Statistical models in economy]. (Rostov-on-Don: Fenix, 2005).

Solving equation (2), the following equation is obtained for determining the required growth rate $Tn_{U_{CR}}^{mp.}$:

$$Tn_{U_{KCP}}^{mp.} = \frac{-\lambda n U_{CR}^{init.}}{t}, \quad (4)$$

4. Interpretation of the results and development of offers on improving the competitiveness of the region.

Results

The authors selected the regions of the Central Black Earth economic region (Belgorod, Voronezh, Kursk, Lipetsk, and Tambov regions), specializing in the mining, metallurgical, engineering, chemical, and food industries and in the production of certain types of building materials, as well as in intensive agricultural production as the object of the study.

Table 1 shows the values of the particular and integral indicators of the competitiveness of the regions in the Central Black Earth economic region.

Particular competitiveness indicators	2014	2015	2016	2017	2018
Belgorod Region					
Profitability of GRP, %	28.8	8.3	29.63	17.63	18.0
Share of investments in fixed assets in GRP, %	19.47	21.33	19.72	17.92	18.1
Share of innovatively active enterprises, %	11.5	12.7	14.1	14.8	16.1
Proportion of small enterprises in the total number of registered enterprises, %	67.54	56.8	46.06	60.51	49.77
Number of students in higher educational institutions per 10,000 people, persons	358	382	342	326	318
Incidence of the population per 1,000 people in the region	736.4	707.4	745.7	696.6	696.6
Integral index of competitiveness	0.78	0.64	0.633	0.71	0.73
Voronezh Region					
Profitability of GRP, %	2.79	5.54	4.5	2.11	2.965
Share of investments in fixed assets in GRP, %	33.48	32.84	33.16	34.0	33.84
Share of innovatively active enterprises, %	10.3	11.0	11.6	11.7	12.35
Proportion of small enterprises in the total number of registered enterprises, %	40.46	56.17	58.26	64.27	74.19
Number of students in higher educational institutions per 10,000 people, persons	401	425	393	381	377
Incidence of the population per 1,000 people in the region	527.3	545.6	549.9	540.5	551.8
Integral index of competitiveness	0.59	0.67	0.643	0.68	0.71
Kursk Region					
Profitability of GRP, %	11.36	15.04	13.74	14.59	15.78
Share of investments in fixed assets in GRP, %	24.71	21.88	25.84	25.95	26.515
Share of innovatively active enterprises, %	9.9	7.3	6.5	5.0	3.3
Proportion of small enterprises in the total number of registered enterprises, %	48.24	44.65	47.04	49.67	49.5657
Number of students in higher educational institutions per 10,000 people, persons	376	499	488	397.0	453

Incidence of the population per 1,000 people in the region	534.8	542.6	540.2	535.0	537.7
Integral index of competitiveness	0.62	0.66	0.596	0.63	0.62
Lipetsk Region					
Profitability of GRP, %	14.43	22.05	8.95	28.9	26.16
Share of investments in fixed assets in GRP, %	26.5	25.86	26.44	28.1	28.07
Share of innovatively active enterprises, %	18.6	20.0	19.2	18.5	18.8
Proportion of small enterprises in the total number of registered enterprises, %	67.54	60.6	62.67	64.62	62.185
Number of students in higher educational institutions per 10,000 people, persons	222	247	216	192	189
Incidence of the population per 1,000 people in the region	698.4	671.0	666.2	669.9	653.8
Integral index of competitiveness	0.75	0.88	0.8128	0.89	0.92
Tambov Region					
Profitability of GRP, %	5.33	13.06	6.87	2.78	3.55
Share of investments in fixed assets in GRP, %	38.72	37.09	35.28	37.16	35.44
Share of innovatively active enterprises, %	9.1	8.5	10.6	11.0	11.75
Proportion of small enterprises in the total number of registered enterprises, %	48.58	52.13	58.35	61.68	66.565
Number of students in higher educational institutions per 10,000 people, persons	295	312	278	286	277.5
Incidence of the population per 1,000 people in the region	645.8	646.8	652.6	632.0	635.4
Integral index of competitiveness	0.62	0.72	0.707	0.66	0.7

Calculated by the authors

Table 1
Particular and Integral Indicators of Competitiveness of Regions

Based on the calculated data of the integral indicator of the competitiveness (Table 1), the competitiveness of the regions in the Central Black Earth economic region was ranked (Table 2).

Regions	2014	2015	2016	2017	2018
Belgorod	1	5	4	2	2
Voronezh	4	3	3	3	3
Kursk	3	4	5	5	5
Lipetsk	2	1	1	1	1
Tambov	3	2	2	4	4

Compiled by the authors

Table 2
Rating of Competitiveness of Regions of the Central Black Earth Economic Region

The analysis of the data from Tables 1 and 2 made it possible to determine the trends in the changes of the competitiveness of the regions of the Central Black Earth economic region. In 2015 – 2018 the Lipetsk region was a leader, while in 2016 the value of competitiveness decreased by 7.95 %. The factors determining the high value of the indicator are the considerable profitability of GRP, innovation activity, and the number of small enterprises in the region. In January – February 2015, the balanced financial result of large and medium-sized enterprises of the Lipetsk region increased 30 times as compared to the respective period of 2014, which increased the GRP profitability indicator. According to the Lipetsk Statistics Committee, its largest share (87 %) in the balanced

financial result falls on the manufacturing organizations¹⁵. The high competitiveness of the region is due to *Lipetsk-Technopolis*, a special economic zone of the regional level that has a technology-innovative type. In 2017, industrial parks started being formed in the region. The first industrial park included in the federal register was the *Sozidate*/ industrial park in Yelets. Its main specializations are engineering and metalworking, as well as machine tool technology.

The Belgorod region is the second in the competitiveness rating for 2017 and 2018. It is necessary to note that in 2014 this region was the first in the rating. The downward trend in the region's competitiveness is mainly due to the decrease in the GRP profitability. According to the results for 2017, a number of manufacturing industries earned RUB 28 billion 953 million, which was almost RUB 20 billion less than in 2016. The positive financial result was achieved mainly by two industries: metallurgy and metal processing, as well as food production¹⁶.

The Voronezh region was the third in the rating of competitiveness of the regions during 2015 – 2018. This position in the rating was due to high values of investments in fixed assets and a high share of small enterprises in the total number of enterprises in the region.

The Tambov region moved from the second place (2015 – 2016) to the fourth place in 2017 – 2018 in the rating, which was also due to the decrease in the GRP profitability. According to the Tambovstat, in 2017, the balanced financial result of Tambov enterprises amounted to about RUB 9.5 billion, which was more than twice less than in 2016. The indicator decreased in the organizations involved in agriculture and forestry, as well as manufacturing and administrative work. In 2017 the financial result was higher as compared to 2016 at the enterprises specializing in culture, sports and leisure activities, as well as catering, construction, wholesale and retail trade¹⁷. It is necessary to note that the indicator of the share of investments in fixed assets in GRP in 2018 was the highest among the regions of the Central Black Earth economic region.

The outsider in terms of competitiveness was the Kursk region. The low competitiveness of the region is due to the low financial result of organizations of the federation subject. However, in 2014 the Kursk region was the third in the competitiveness rating among the regions of the Central Black Earth economic region. In 2014 the largest profit was obtained by manufacturing, agricultural and construction organizations, while the companies involved in real estate operations demonstrated losses¹⁸. The region has an extremely low share of innovative active enterprises, which causes the low competitiveness of regional products (goods and services).

¹⁵ Saldirovannyi finansovyи rezulat lipetskikh predpriyatii uvelichilsya v 30 raz. Available at: <http://www.lipetskmedia.ru/news/view/50359-Saldirovannii.html>

¹⁶ Finansovyи rezulat belgorodskikh kompanii za god upal na tret. Available at: <https://123ru.net/belgorod/141327168/>

¹⁷ Saldirovannyi finansovyи rezulat predpriyatiii regiona v 2017-om v 2 raza menshe, chem v 2016-om. Available at: <http://rating-news.ru/?id=47d69>

¹⁸ Saldirovannaya pribyl predpriyatiii Kurskoi oblasti v I kvartale upala na 36%. Available at: <http://www.interfax-russia.ru/Center/print.asp?id=504634&type=news>

In order to forecast the competitiveness of the regions of the Central Black Earth economic region, the authors calculated the integral competitiveness indicators for 2004 – 2018. Fig. 2 shows their dynamics.

It is necessary to note that in the Belgorod and Kursk regions the average increase in competitiveness for 2004 – 2018 is negative (-0.007) and (-0.002), respectively). Due to this, forecasting values of competitiveness of these regions were not calculated.

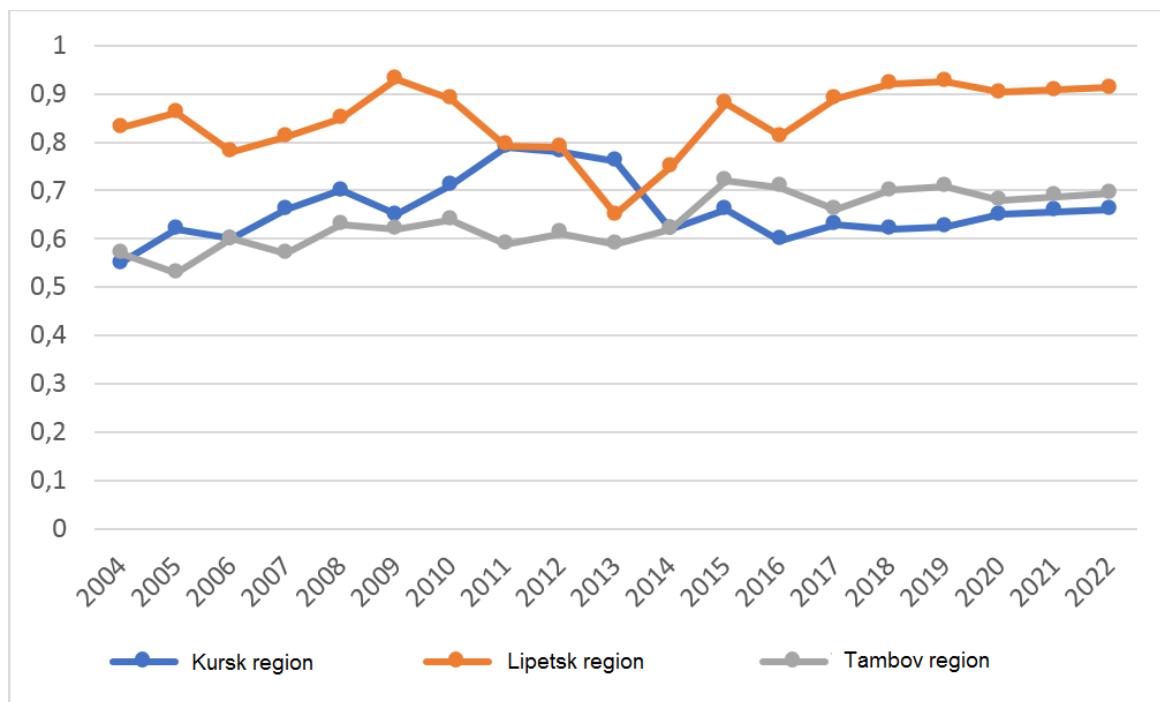


Fig. 2
Dynamics of the Integrated Indicator of Competitiveness of a Region
Calculated and compiled by the authors

Figure 2 and Table 3 show the forecast values obtained by using formula (3).

Regions	Estimate	Forecast			
		2019	2020	2021	2022
Kursk region	0.625	0.65	0.655	0.661	
Lipetsk region	0.9264	0.904	0.908	0.913	
Tambov region	0.7093	0.68	0.687	0.694	

Calculated by the authors

Table 3
Forecast Values of the Competitiveness of the Regions of the Central Black Earth Economic Region

The analysis of the estimated and forecast data presented in Table 3 indicates that the values of competitiveness during 2019 – 2024 will not change considerably. This trend is due to the extremely low average growth rate of the competitiveness indicator of the Kursk, Lipetsk and Tambov regions (0.005, 0.0064, and 0.0093, respectively).

According to the estimates, the competitiveness of the Kursk region for 2019 – 2022 will increase only by 0.036 units. The *Long-Term Forecast of the Socio-Economic Development of the Kursk Region*¹⁹ identifies the following factors of the internal constraint on the economic growth:

- Reduction of the share of the working-age population in the total number of population and the simultaneous increase in the share of the population that is older than the working age,
- High competition in placing investment projects with neighboring regions, primarily with the subjects of the Central Black Earth economic region,
- High degree of depreciation of fixed assets, weak pace of technical re-equipment,
- Imbalance of the regional settlement system, the existing differentiation in the development of municipalities,
- Insufficient level of innovative development of the economy, and
- Limited budget funds.

The reduction of the above threats and risks that restrain the development of the region will improve the competitiveness of the Kursk region.

According to the forecast estimates, in 2022 the Lipetsk region will still be the leader in competitiveness among the regions of the Central Black Earth economic region. However, along with the achieved positive results, at present, there are some restrictions that impede the further socio-economic development of the region, including the ones that affect its competitiveness:

- The imperfection of state regulation mechanisms and the lack of state support measures from the federal budget restrain the development of collective forms of ownership – cooperatives and national enterprises,
- The high cost of bank loans and the absence of preferential rates for banks with state participation in lending to import-substituting investment projects under economic sanctions reduce the efficiency of state support and can cause the freeze of investment projects that are implemented and offered for implementation,
- Insufficient level of the innovative activity of industrial enterprises of the region,
- Insufficient growth rates of labor productivity, and
- High energy intensity of the regional economy²⁰.

¹⁹ Dolgosrochnyi prognoz sotsialno-ekonomicheskogo razvitiya Kurskoi oblasti. Available at: http://adm.rkursk.ru/index.php?id=1631&mat_id=91207

²⁰ Poyasnitelnaya zapiska k utochennomu prognozu sotsialno-ekonomicheskogo razvitiya Lipetskoi oblasti na 2019 god i na planovyj period 2020-2021 godov. Available at:

DR. GALINA YURIEVNA GAGARINA / PH. D. (C) NATALYA YURIEVNA SOROKINA

PH. D (C) LILIYA NIKOLAEVNA CHAYNIKOVA / PH. D. (C) DARINA ALEXANDROVNA SIZOVA

DR. VALERY NIKOLAEVICH CHAYNIKOV

In 2019 – 2022 the absolute importance of the competitiveness of the Tambov region (Table 3) is considerably lower than that of the leading region. The main problems restraining the socio-economic development and, as a result, the improvement of the Tambov region's competitiveness include the geopolitical tension, the negative consequences of sanctions and countersanctions that decreased the consumer demand and population's income, the decline of the growth rate of retail trade and paid services to the population, as well as the rise in the cost of credit resources. Against the background of underfunding from budgetary sources, this slowed the terms of investment projects and lowered investments in new large-scale projects²¹.

Discussion

The issues on improving the competitiveness are actively considered by Russian scientists. In particular, N.N. Grineva studies the competitiveness of the regions of the Central Black Earth economic region and comes to the similar conclusion that the improvement of the region's competitiveness is based on the creation of industry and inter-industry clusters focused on interregional and foreign markets. Fig. 3 shows the main areas of improving the competitiveness of the regions.

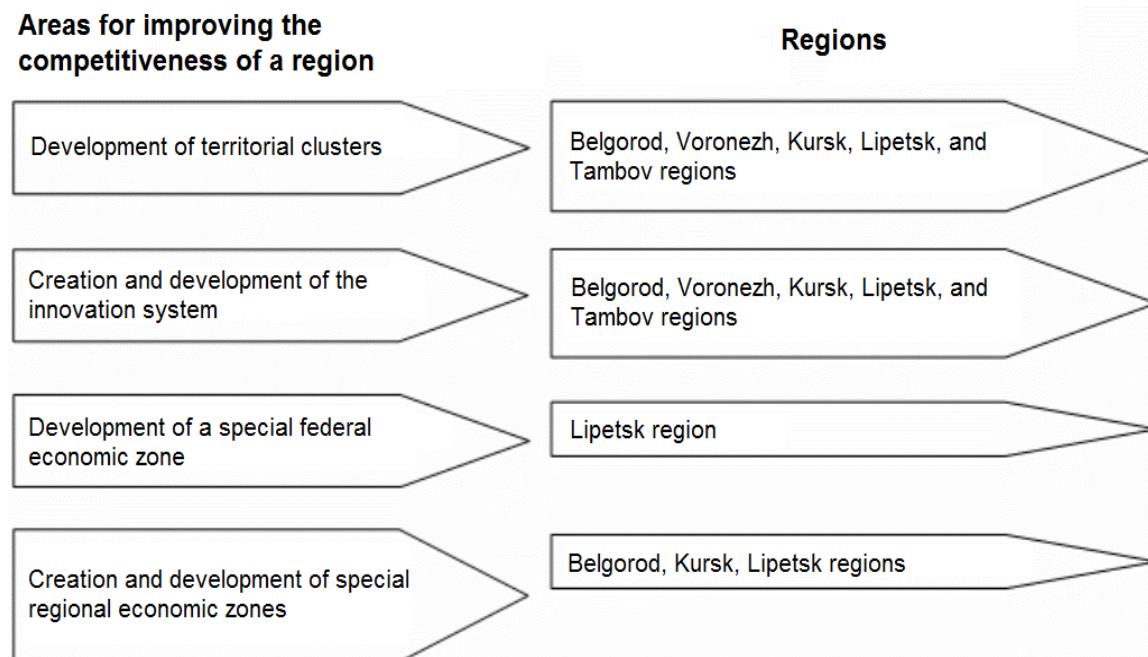


Fig. 3
Basic Areas of Improving the Competitiveness of the Regions of the Central Black Earth Economic Region²²

<http://admlip.ru/activities/docs/obshchestv-obsuzhdение-проектов/проект-utochnennogo-prognoza-sotsialno-ekonomicheskogo-razvitiya-lipetskoy-oblasti-na-2019-god-i-na-/>

²¹ Poyasnitelnaya zapiska po osnovnym parametram utochnennogo prognoza sotsialno-ekonomicheskogo razvitiya Tambovskoi oblasti na 2018 god i planovy period 2019 i 2020 godov. Available at: <https://pandia.ru/text/80/502/60630.php>

²² Usloviya i faktory konkurentospособности regionov tsentralnogo federalnogo okruga. Available at: <http://disus.ru/r-ekonomika/422440-1-usloviya-faktori-konkurentospособности-regionov-centralnogo-federalnogo-okruga.php>

The issues of forecasting the competitiveness of regional economies are also studied in the works of Russian authors. In particular, this scientific article offers the model for forecasting the improvement of competitiveness of territories, taking into account indicators of the advanced development²³. The advantage of the competitiveness forecasting method used by the authors is that it allows determining not only the dynamics of competitiveness in the future, but also certain time (year) of the region under study when it will become a leader among potential competitors. This can serve as a guideline when developing a strategy for the socio-economic development and strategic planning of the region's economic activity.

Conclusion

For forecasting purposes, the economic and mathematical model has been developed. It takes into account the basic level of competitiveness of the regions, the average rate of change of the indicator under study, as well as the time. The model allows forecasting the values of competitiveness of the regions and substantiating efficient management decisions aimed at improving their competitiveness.

During the study, the authors have analyzed the dynamics and developed the forecast of the competitiveness of the regions of the Central Black Earth economic region of Russia.

The forecast estimates have shown that in the medium term, the trends in the dynamics of competitiveness of the regions will continue: the Lipetsk region will maintain its leading positions, and the Kursk region will most likely remain the outsider region.

It has been determined that in the foreseeable future the following particular indicators of competitiveness will have impact on the competitiveness of regions (Table 4).

Particular indicators of competitiveness	Regions		
	Kursk	Lipetsk	Tambov
Profitability of GRP, %	strong	strong	weak
Share of investments in fixed assets in GRP, %	strong	strong	strong
Share of innovatively active enterprises, %	weak	strong	strong
Proportion of small enterprises in the total number of registered enterprises, %	weak	strong	strong
Number of students in higher educational institutions per 10,000 people, persons	strong	weak	weak
Incidence of the population per 1,000 people in the region	strong	weak	weak

Compiled by the authors

Table 4
Impact of Particular Indicators on the Competitiveness of the Region

In the Kursk region, the share of innovative active enterprises is extremely low, and the share of small enterprises in the total number of enterprises registered in the region is noticeably lower as compared to the competing regions. The low values of these indicators

²³ V. M. Ramzaev; E. A. Kukolnikova y S. I. Nesterova, Prognozirovaniye dinamiki rosta konkurentospособности территории на основе индикаторов определяющего развития. Available at: <https://science-education.ru/ru/article/view?id=16011>

determine the values and the competitiveness rating of the Kursk region as an outsider region. In the Lipetsk and Tambov regions, the particular indicators of competitiveness characterizing the social area (the number of students of higher educational institutions and the incidence of the population) are lower as compared to other regions of the Central Black Earth economic region, which affects the competitiveness of the regions. In addition, it is necessary to note that the Tambov region demonstrated low GDP profitability, which largely determines the low competitiveness of the region.

References

- Andreev, V. A. Konkurentosposobnost regiona i metodika ee otsenki. Yaroslavl: Publishing House of the Yaroslavl University. 2000.
- Azoev, G. L. y Chelenkov, A. P. Konkurentnye preimushchestva firmy. Moscow: News. 2000.
- Dolgosrochnyi prognoz sotsialno-ekonomiceskogo razvitiya Kurskoi oblasti. Available at: http://adm.rkursk.ru/index.php?id=1631&mat_id=91207
- Eliseeva, I. I. y Egorov, I. I. et al. Statistika. Moscow: Velby TC; Prospect Publishing House. 2004.
- Fathutdinov, R. A. Konkurentosposobnost: Rossiya i mir. 1992-2015. Moscow: Economy. 2005.
- Finansovyj rezul'tat belgorodskikh kompanii za god upal na tret'. Available at: <https://123ru.net/belgorod/141327168/>
- Foundation Focus – Social dialogue: For a competitive, fair and modern Europe. Available at: <https://www.eurofound.europa.eu/publications/foundation-focus/2015/industrial-relations/foundation-focus-social-dialogue-for-a-competitive-fair-and-modern-europe>
- Freydina, E. V. Issledovanie sistem upravleniya. Moscow: Omega-L Publishing House. 2008.
- Gardiner, B.; Martin, R. y Tyler, P. "Competitiveness, Productivity and Economic Growth across the European Regions". Regional Studies num 38 (2004):1045 – 1067.
- Godin, A. Statistika. 2nd edition, amended. Moscow: Dashkov&Co. Publishing and Trading Corporation. 2003.
- Grishin, A. F.; Kotovdarti, S. F. y Yagunov, V. N. Statisticheskie modeli v ekonomike. Rostov-on-Don: Fenix. 2005.
- Indeks konkurentosposobnosti regionov AV RCI — polyusa rosta Rossii [Index of competitiveness of regions AV RCI — Russian growth poles]. Available at: <http://av-group.ru/av-strategy/av-rci/>
- Joint Research Centre. Available at: <https://ec.europa.eu/>

Kazantsev, S. V. "Potentsial ekonomiki regionov Rossii kak osnova ikh vnutrennei konkurentosposobnosti". Region num 1 (2004): 191–199.

Kiseľáková, D.; Šofranková, B.; Čabinová, V. y Onuferová, E. "Competitiveness and sustainable growth analysis of the EU countries with the use of Global Indexes' methodology". Entrepreneurship and Sustainability Issues 5 Vol: 3 (2018): 581-599.

Korauš, A.; Mazák, M. y Dobrovič, J. „Quantitative analysis of the competitiveness of Benelux countries“. Entrepreneurship and Sustainability Issues 5 Vol: 4 (2018): 1069-1083.

Poyasnitelnaya zapiska k utochnennomu prognozu sotsialno-ekonomiceskogo razvitiya Lipetskoi oblasti na 2019 god i na planovy period 2020-2021 godov. Available at: <http://admlip.ru/activities/docs/obshchestv-obsuzhdenie-proektov/proekt-utochnennogo-prognoza-sotsialno-ekonomiceskogo-razvitiya-lipetskoy-oblasti-na-2019-god-i-na-/>

Poyasnitelnaya zapiska po osnovnym parametram utochnennogo prognoza sotsialno-ekonomiceskogo razvitiya Tambovskoi oblasti na 2018 god i planovy period 2019 i 2020 godov. Available at: <https://pandia.ru/text/80/502/60630.php>

Ramzaev, V. M.; Kukolnikova, E. A. y Nesterova, S. I. Prognozirovanie dinamiki rosta konkurentosposobnosti territorii na osnove indikatorov operezhayushchego razvitiya. Available at: <https://science-education.ru/ru/article/view?id=16011>

Saldirovannaya pribyl predpriyatii Kurskoi oblasti v I kvartale upala na 36%. Available at: <http://www.interfax-russia.ru/Center/print.asp?id=504634&type=news>

Saldirovannyi finansovyi rezul'tat lipetskikh predpriyatii uvelichilsya v 30 raz. Available at: <http://www.lipetskmedia.ru/news/view/50359-Saldirovannii.html>

Saldirovannyi finansovyi rezul'tat predpriyatii regiona v 2017-om v 2 raza menshe, chem v 2016-om. Available at: <http://rating-news.ru/?id=47d69>

Usloviya i faktory konkurentosposobnosti regionov tsentral'nogo federal'nogo okruga. Available at: <http://disus.ru/r-ekonomika/422440-1-usloviya-faktori-konkurentosposobnosti-regionov-centralnogo-federalnogo-okruga.php>

Zeibote, Z.; Volkova, T. y Todorov, K. "The impact of globalization on regional development and competitiveness: cases of selected regions". Insights into Regional Development Vol: 1 num 1 (2019): 33-47.

CUADERNOS DE SOFÍA EDITORIAL

Las opiniones, análisis y conclusiones del autor son de su responsabilidad y no necesariamente reflejan el pensamiento de **Revista Inclusiones**.

La reproducción parcial y/o total de este artículo
debe hacerse con permiso de **Revista Inclusiones**.

DR. GALINA YURIEVNA GAGARINA / PH. D. (C) NATALYA YURIEVNA SOROKINA
PH. D (C) LILIYA NIKOLAEVNA CHAYNIKOVA / PH. D. (C) DARINA ALEXANDROVNA SIZOVA
DR. VALERY NIKOLAEVICH CHAYNIKOV